Allan Gray Life Domestic Absolute Portfolio

31 October 2023

Portfolio objective and benchmark

This Portfolio is designed for institutional investors seeking superior absolute returns (in excess of inflation) over the long term with a higher risk tolerance in the short term than the Balanced Portfolio. The benchmark is the mean performance of the large managers as surveyed by consulting actuaries.

Product profile

- Actively managed pooled portfolio.
- Investments selected from all local asset classes.
- Fully reflects the manager's strong investment convictions and could deviate considerably in both asset allocation and stock selection from the average retirement portfolio.

Investment specifics

- This Portfolio is available as a linked policy issued by Allan Gray Life Limited available only to retirement funds and medical schemes.
- Minimum investment: R20m.
- Performance based fee.

Compliance with Prudential Investment Guidelines

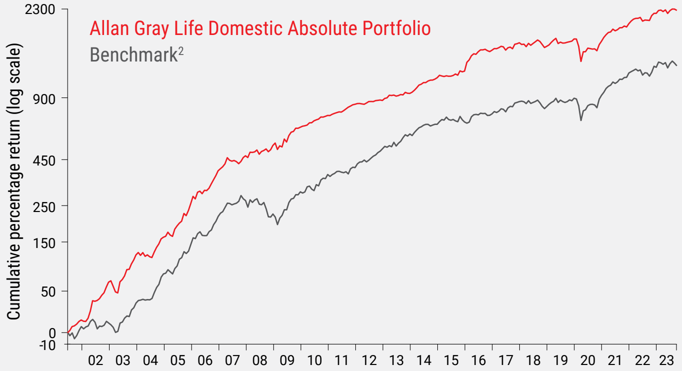
The Portfolio is managed to comply with Regulation 28 of the Pension Funds Act ("the Pension Funds Act"). Exposures in excess of the limits will be corrected immediately, except where due to a change in the fair value or characteristic of an asset, e.g. market value fluctuations, in which case they will be corrected within the prescribed regulatory time period. Allan Gray Life Limited does not monitor compliance with section 19(4) of the Pension Funds Act (item 6 of Table 1 to Regulation 28) on behalf of retirement funds invested in the pool.

Portfolio information on 31 October 2023

Assets under management	R318m

Performance gross of fees

Cumulative performance since inception



% Returns[1]	Portfolio	Benchmark[2]
Since inception	15.1	12.4
Latest 10 years	8.3	6.9
Latest 5 years	6.7	8.0
Latest 3 years	13.8	14.3
Latest 2 years	7.5	5.3
Latest 1 year	4.5	5.4
Latest 3 months	-2.0	-5.6

Asset allocation on 31 October 2023

Asset class	Total
Net equities	51.1
Hedged equities	11.1
Property	0.2
Commodity-linked	3.6
Bonds	18.7
Money market and bank deposits	15.2
Total (%)	**100.0**

1. Investment returns are annualised (unless stated otherwise), except for periods less than one year. Performance as calculated by Allan Gray as at 31 October 2023.
2. Mean of Alexander Forbes Domestic Large Manager Watch. The return for October 2023 is an estimate.

Note: There may be slight discrepancies in the totals due to rounding.

Top 10 share holdings on 30 September 2023 (updated quarterly)

Company	% of portfolio
British American Tobacco	7.4
AB InBev	6.4
Woolworths	5.2
Glencore	4.4
Standard Bank	4.0
Prosus	3.8
MultiChoice	3.0
Remgro	2.8
Sasol	2.8
Nedbank	2.3
Total (%)	**42.1**

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Fund manager quarterly commentary as at 30 September 2023

The local market continued to drift sideways in the third quarter of 2023. Year to date, the FTSE/JSE Capped Shareholder Weighted All Share Index (Capped SWIX) has delivered a return of 0%, and the FTSE/JSE All Bond Index delivered a return of 1%. The Portfolio's performance of 3% was ahead of these numbers, helped by stock selection and fixed income positioning.

It is well known that South African businesses face a myriad of challenges, notably loadshedding and a weak consumer environment. Reading the daily newspaper headlines paints a grim picture. Despite this, market returns over the past three years have been reasonably healthy, e.g. 14% for the Capped SWIX. This illustrates the benefit of starting at a low valuation during the COVID-19 slump of 2020.

Valuations for many South African shares remain at very cheap levels versus history, suggesting a reasonable prospect of good returns going forward – even in an unfavourable economic climate. This can be seen when looking at the market from a top-down view, e.g. the FTSE/JSE All Share Index's price-to-earnings multiple of only 10x compared to a 20-year average of 16x. Our bottom-up fundamental research on local shares also confirms that many are trading on low valuations compared to history and to our estimate of their intrinsic value.

Long-term South African government bonds offer yields in excess of 12% which appear very attractive at face value. Locally, inflation has fallen below 5%, so these bonds offer a real (i.e. after inflation) yield of 7%. This is close to the highest it has been in the last two decades. It is likely that the South African Reserve Bank has reached the peak of the current interest rate hiking cycle or is close to it. If inflation remains subdued, there is a good chance that interest rates will be cut next year which would be good news for bondholders. We do believe South African government bonds offer decent value and have increased their weighting in the Portfolio in recent years. But despite these bullish arguments, South African government bonds make up only 13% of the Portfolio.

The South African government continues to run a large fiscal deficit which the local savings pool has limited ability to fund. As long as foreign investors remain apprehensive of South African bonds, there is a risk that bond yields increase even more, i.e. a decline in prices.

Meanwhile, local cash is also offering attractive yields in excess of 9% at much lower risk than long bonds. Cash also has valuable optionality, as it can be used to take advantage of future opportunities that may arise. We also prefer South African shares over South African bonds, given the low valuations of shares. Shares also protect investors against the risk of inflation, as companies can typically pass higher prices on to their customers to some degree.

Our approach remains focused on bottom-up company research to find superior investment opportunities. This includes identifying investments which offer the highest expected returns but also weighs up the associated risks as well as the diversification benefits of uncorrelated returns. All these factors are considered when building the Portfolio.

An important decision at present is whether to prefer "SA Inc" shares (i.e. companies that primarily operate in the local economy) or "rand hedge" shares (i.e. companies that operate offshore and benefit from a weaker rand). The very low valuations of SA Inc shares offer more potential upside if the economy recovers, but these are also the businesses facing the brunt of the challenges of operating in South Africa. At present, we are finding attractive opportunities in both categories, so there is no need to choose only one or the other. This diversification also means that performance of the Portfolio does not rely on a specific macroeconomic scenario playing out.

During the quarter, the Portfolio added to positions in MultiChoice, AB InBev and Pepkor and trimmed Woolworths, Prosus NV, British American Tobacco and DRDGOLD.

Adapted from a commentary contributed by Tim Acker

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Past performance is not indicative of future performance.

FTSE/JSE All Share Index, FTSE/JSE Capped Shareholder Weighted All Share Index and FTSE/JSE All Bond Index

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Allan Gray Life Domestic Balanced Portfolio

Inception date: 1 September 2001

31 October 2023

Portfolio objective and benchmark

This Portfolio is for institutional investors with an average risk tolerance. It aims to offer long-term returns superior to the benchmark, but at lower risk of capital loss. In terms of Allan Gray's risk-profiled range, this Portfolio has a higher risk of capital loss than the Stable Portfolio, but less than the Absolute Portfolio. The benchmark is the mean performance of the large managers as surveyed by consulting actuaries.

Product profile

- Actively managed pooled portfolio.
- Investments selected from all local asset classes.
- Represents Allan Gray's 'houseview' for a domestic balanced mandate.

Investment specifics

- This Portfolio is available as a linked policy issued by Allan Gray Life Limited available only to retirement funds and medical schemes.
- Minimum investment: R20m.
- Performance based fee.

Compliance with Prudential Investment Guidelines

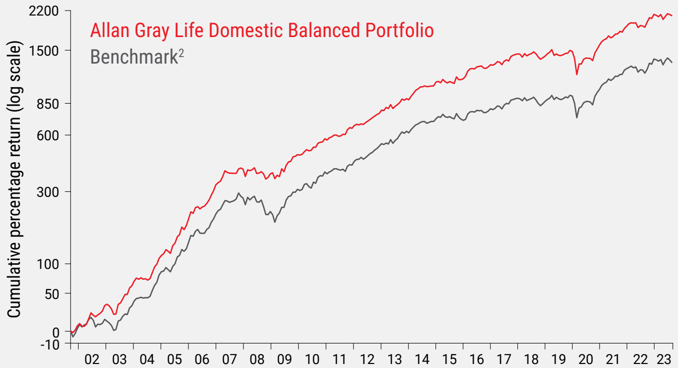
The Portfolio is managed to comply with Regulation 28 of the Pension Funds Act ("the Pension Funds Act"). Exposures in excess of the limits will be corrected immediately, except where due to a change in the fair value or characteristic of an asset, e.g. market value fluctuations, in which case they will be corrected within the prescribed regulatory time period. Allan Gray Life Limited does not monitor compliance with section 19(4) of the Pension Funds Act (item 6 of Table 1 to Regulation 28) on behalf of retirement funds invested in the pool.

Portfolio information on 31 October 2023

Assets under management	R8 900m

Performance gross of fees

Cumulative performance since inception



% Returns[1]	Portfolio	Benchmark[2]
Since inception	14.8	12.5
Latest 10 years	8.3	6.9
Latest 5 years	8.0	8.0
Latest 3 years	15.2	14.3
Latest 2 years	7.1	5.3
Latest 1 year	4.8	5.4
Latest 3 months	-3.5	-5.6

Asset allocation on 31 October 2023

Asset class	Total
Net equities	62.7
Hedged equities	1.8
Property	0.8
Commodity-linked	2.9
Bonds	20.6
Money market and bank deposits	11.3
Total (%)	**100.0**

1. Investment returns are annualised (unless stated otherwise), except for periods less than one year. Performance as calculated by Allan Gray as at 31 October 2023.
2. Mean of Alexander Forbes Domestic Large Manager Watch. The return for October 2023 is an estimate.

Note: There may be slight discrepancies in the totals due to rounding.

Top 10 share holdings on 30 September 2023 (updated quarterly)

Company	% of portfolio
British American Tobacco	5.9
AB InBev	4.7
Glencore	4.7
Naspers & Prosus	4.0
Standard Bank	3.3
Mondi	3.3
Woolworths	3.0
Sasol	2.7
Nedbank	2.6
Remgro	2.2
Total (%)	**36.3**

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Fund manager quarterly commentary as at 30 September 2023

The local market continued to drift sideways in the third quarter of 2023. Year to date, the FTSE/JSE Capped Shareholder Weighted All Share Index (Capped SWIX) has delivered a return of 0%, and the FTSE/JSE All Bond Index delivered a return of 1%. The Portfolio's performance of 3% was ahead of these numbers, helped by stock selection and fixed income positioning.

It is well known that South African businesses face a myriad of challenges, notably loadshedding and a weak consumer environment. Reading the daily newspaper headlines paints a grim picture. Despite this, market returns over the past three years have been reasonably healthy, e.g. 14% for the Capped SWIX. This illustrates the benefit of starting at a low valuation during the COVID-19 slump of 2020.

Valuations for many South African shares remain at very cheap levels versus history, suggesting a reasonable prospect of good returns going forward – even in an unfavourable economic climate. This can be seen when looking at the market from a top-down view, e.g. the FTSE/JSE All Share Index's price-to-earnings multiple of only 10x compared to a 20-year average of 16x. Our bottom-up fundamental research on local shares also confirms that many are trading on low valuations compared to history and to our estimate of their intrinsic value.

Long-term South African government bonds offer yields in excess of 12% which appear very attractive at face value. Locally, inflation has fallen below 5%, so these bonds offer a real (i.e. after inflation) yield of 7%. This is close to the highest it has been in the last two decades. It is likely that the South African Reserve Bank has reached the peak of the current interest rate hiking cycle or is close to it. If inflation remains subdued, there is a good chance that interest rates will be cut next year which would be good news for bondholders. We do believe South African government bonds offer decent value and have increased their weighting in the Portfolio in recent years. But despite these bullish arguments, South African government bonds make up only 13% of the Portfolio.

The South African government continues to run a large fiscal deficit which the local savings pool has limited ability to fund. As long as foreign investors remain apprehensive of South African bonds, there is a risk that bond yields increase even more, i.e. a decline in prices.

Meanwhile, local cash is also offering attractive yields in excess of 9% at much lower risk than long bonds. Cash also has valuable optionality, as it can be used to take advantage of future opportunities that may arise. We also prefer South African shares over South African bonds, given the low valuations of shares. Shares also protect investors against the risk of inflation, as companies can typically pass higher prices on to their customers to some degree.

Our approach remains focused on bottom-up company research to find superior investment opportunities. This includes identifying investments which offer the highest expected returns but also weighs up the associated risks as well as the diversification benefits of uncorrelated returns. All these factors are considered when building the Portfolio.

An important decision at present is whether to prefer "SA Inc" shares (i.e. companies that primarily operate in the local economy) or "rand hedge" shares (i.e. companies that operate offshore and benefit from a weaker rand). The very low valuations of SA Inc shares offer more potential upside if the economy recovers, but these are also the businesses facing the brunt of the challenges of operating in South Africa. At present, we are finding attractive opportunities in both categories, so there is no need to choose only one or the other. This diversification also means that performance of the Portfolio does not rely on a specific macroeconomic scenario playing out.

During the quarter, the Portfolio added to positions in AB InBev, MultiChoice and African Rainbow Minerals and trimmed Woolworths, Investec and Prosus NV.

Adapted from a commentary contributed by Tim Acker

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Portfolio objective and benchmark

This Portfolio is for institutional investors requiring management of a specific equity portfolio. It aims to offer superior returns to that of the FTSE/JSE Capped Shareholder Weighted All Share Index including dividends, but with a lower risk of capital loss. The benchmark is the FTSE/JSE Capped Shareholder Weighted All Share Index including dividends.

Product profile

- Actively managed pooled portfolio.
- Represents Allan Gray's 'houseview' for a specialist equity-only mandate.
- Portfolio risk is controlled by limiting the exposure to individual counters.

Investment specifics

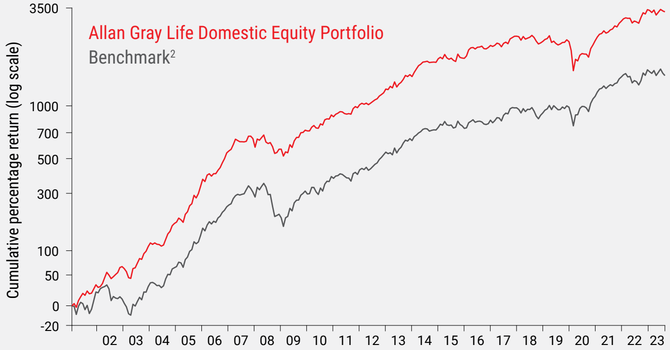
- This Portfolio is available as a linked policy issued by Allan Gray Life Limited available only to retirement funds and medical schemes.
- Minimum investment: R20m.
- Performance based fee.

Portfolio information on 31 October 2023

Assets under management	R3 323m

Performance gross of fees

Cumulative performance since inception[3]



% Returns[1]	Portfolio	Benchmark[2]
Since inception[3]	16.7	12.8
Latest 10 years	7.6	7.7
Latest 5 years	6.7	9.6
Latest 3 years	18.8	14.3
Latest 2 years	7.3	3.4
Latest 1 year	4.0	3.1
Latest 3 months	-5.6	-10.3

Sector allocation on 30 September 2023 (updated quarterly)

	% of equities[4]	% of benchmark[2]
Financials	25.8	28.3
Basic materials	22.9	23.0
Consumer staples	20.8	12.0
Consumer discretionary	10.8	7.4
Industrials	7.8	4.3
Technology	6.1	11.9
Healthcare	1.9	2.1
Telecommunications	1.9	5.4
Real estate	1.4	4.2
Energy	0.6	1.2
Total (%)	**100.0**	**100.0**

1. Investment returns are annualised (unless stated otherwise), except for periods less than one year. Performance as calculated by Allan Gray as at 31 October 2023.
2. FTSE/JSE Capped Shareholder Weighted All Share Index. The benchmark prior to 1 October 2020 is the FTSE/JSE All Share Index.
3. Since alignment date (1 February 2001).
4. Includes listed property.

Note: There may be slight discrepancies in the totals due to rounding.

Top 10 share holdings on 30 September 2023 (updated quarterly)

Company	% of portfolio
British American Tobacco	7.7
AB InBev	6.8
Glencore	6.5
Naspers & Prosus	6.0
Mondi	5.1
Standard Bank	5.0
Woolworths	4.4
Nedbank	3.6
Sasol	3.5
Remgro	3.2
Total (%)	**51.9**

Asset allocation on 31 October 2023

Asset class	Total
Net equities	96.7
Hedged equities	0.0
Property	1.2
Commodity-linked	1.2
Bonds	0.1
Money market and bank deposits	0.8
Total (%)	**100.0**

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Fund manager quarterly commentary as at 30 September 2023

The local market continued to drift sideways during the third quarter of 2023, reflected by the FTSE/JSE All Share Index (ALSI) and the FTSE/JSE Capped Shareholder Weighted All Share Index (Capped SWIX) delivering returns of -3% and -4%, respectively. The Portfolio outperformed over the period, pushing the cumulative year-to-date return to 3% – i.e. 3% ahead of its benchmark[1].

The ALSI and Capped SWIX are the two most commonly used broad market indices in South Africa but have had large differences in composition and in performance from time to time. Over the last 12 months, the ALSI has returned 18% compared to the Capped SWIX's return of only 12%. A major contributor to this difference was the strong performance of Richemont, which had a larger weight in the ALSI.

The Richemont share price has been on a strong run – in line with the performance of other luxury goods businesses. We continue to believe that the share is overvalued, with margins and earnings at record levels, in what has historically been a cyclical business. The Richemont share price has given up some of its strong performance more recently, declining by 28% over the quarter. A Richemont corporate action in April 2023 led to a reduction in the share's weight in the ALSI. Going forward, Richemont constitutes a similar, much smaller weight in both the ALSI and the Capped SWIX. The only remaining big difference between the two indices is the larger weight of Anglo American in the ALSI.

It is well known that South African businesses face a myriad of challenges, notably loadshedding and a weak consumer environment. Despite this, market returns over the past 12 months have been reasonably strong, illustrating the benefits of a low starting valuation.

The valuations of many South African shares remain at very cheap levels versus history, suggesting a reasonable prospect of good returns going forward – even in an unfavourable economic climate.

Our approach remains focused on bottom-up company research to find superior investment opportunities. This includes identifying investments which offer the highest expected returns but also weighs up the associated risks and the diversification benefits of uncorrelated returns. All these factors are considered when putting together the Portfolio.

An important decision at present is whether to prefer "SA Inc" shares (i.e. companies that primarily operate in the SA economy) or "rand hedge" shares (i.e. companies that operate offshore and benefit from a weaker rand). The very low valuations of SA Inc shares offer more potential upside if the economy recovers, but these are also the businesses facing the brunt of the challenges of operating in South Africa. At present, we are finding attractive opportunities in both categories, so there is no need to choose only one or the other. This diversification also means that performance of the Portfolio does not rely on a specific macroeconomic scenario playing out. It is also worth remembering that a significant portion of local shares are in fact businesses with earnings outside of South Africa which makes them less reliant on the prevailing local environment.

The Portfolio added to its positions in MultiChoice, AB InBev and South32 and trimmed its holdings in Woolworths, Prosus NV and Glencore during the quarter.

Adapted from a commentary contributed by Tim Acker

1. FTSE/JSE Capped Shareholder Weighted All Share Index

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Allan Gray Life Stable Medical Scheme Portfolio

Inception date: 19 April 2004

31 October 2023

Portfolio objective and benchmark

This Portfolio is specifically for Medical Schemes. It aims to offer superior returns to money market investments with limited capital volatility whilst striving for capital preservation over any two-year period. In terms of Allan Gray's risk-profiled range, this portfolio has less risk of capital loss than the Balanced Portfolio. The Portfolio is managed to comply with the limits of Annexure B to Regulation 30 of the Medical Schemes Act, 1998. The benchmark is the Alexander Forbes 3-month Deposit Index plus 2% or CPI plus 3%.

Product profile

- Conservatively managed pooled portfolio.
- Investments selected from all asset classes as permitted by Regulation 30.
- We attempt to limit the risk of capital loss by holding shares with limited downside or attractive dividend yields and/or hedging stock market exposure.
- Modified duration of the fixed interest component will be conservative.

Investment specifics

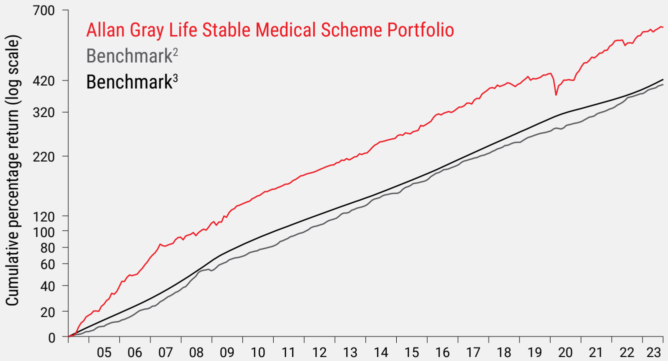
- This Portfolio is available as a linked policy issued by Allan Gray Life Limited available only to medical schemes.
- Minimum investment: R20m.
- Performance based fee/Fixed fee.

Portfolio information on 31 October 2023

Assets under management	R2 908m

Performance gross of fees

Cumulative performance since inception[4]



% Returns[1]	Portfolio	Benchmark[2]	Benchmark[3]
Since inception[4]	10.6	8.7	8.8
Latest 10 years	8.4	8.3	8.1
Latest 5 years	7.6	8.0	7.6
Latest 3 years	11.8	9.1	7.1
Latest 2 years	7.5	9.6	7.9
Latest 1 year	7.5	8.6	9.5
Latest 3 months	0.6	2.2	2.5

Asset allocation on 31 October 2023

Asset class	Total	South Africa	Foreign[5]
Net equities	20.0	20.0	0.0
Hedged equities	6.5	6.5	0.0
Property	1.2	1.2	0.0
Commodity-linked	2.0	2.0	0.0
Bonds	45.9	36.3	9.6
Money market and bank deposits	24.4	23.6	0.8
Total (%)	**100.0**	**89.7**	**10.3**

1. Investment returns are annualised (unless stated otherwise), except for periods less than one year. Performance as calculated by Allan Gray as at 31 October 2023.
2. CPI plus 3% p.a. The return for October 2023 is an estimate.
3. Alexander Forbes 3-month Deposit Index plus 2% p.a.
4. Since alignment date (1 May 2004).
5. The Africa ex-SA and foreign ex-Africa exposures have been consolidated.

Note: There may be slight discrepancies in the totals due to rounding.

Top 10 share holdings on 30 September 2023 (updated quarterly)

Company	% of portfolio
British American Tobacco	3.3
AB InBev	2.3
Glencore	1.7
Woolworths	1.5
Standard Bank	1.5
Nedbank	1.4
Sasol	1.2
Remgro	1.2
MultiChoice	1.2
Sappi	0.9
Total (%)	**16.3**

Issued: 09 November 2023

Fund manager quarterly commentary as at 30 September 2023

Returns from most South African assets have been muted throughout 2023. Year to date, South African shares (as measured by the FTSE/JSE Capped Shareholder Weighted All Share Index) returned 0%, bonds returned 1% and cash returned 6%. Over the same period, the Portfolio delivered a return of 5%, behind the benchmark[1] return of 7%. Conservative local fixed income positioning contributed to the positive return.

Long-term South African government bonds currently offer yields in excess of 12%, which look very attractive at face value: Domestic inflation has fallen below 5%, so they offer a real (i.e. after inflation) yield of 7%. This is close to the highest it has been in the last two decades. It is likely that the South African Reserve Bank has reached the peak of the current interest rate hiking cycle or is close to reaching it. If inflation remains subdued, there is a good chance that interest rates will be cut next year, which would be good news for bondholders. We do believe South African government bonds offer decent value and have increased their weighting in the Portfolio in recent years. But despite these bullish arguments, South African bonds make up just 36% of the Portfolio. This includes the exposure to South African government bonds as well as corporates, with a conservative exposure to duration and credit risk. The South African government continues to run a large fiscal deficit, which the South African savings pool has a limited ability to fund. As long as foreign investors remain apprehensive of South African bonds, there is a risk that local bond yields increase even more, i.e. a decline in prices.

It is useful to reiterate the Portfolio's objectives, namely, to generate returns ahead of bank deposits and inflation while maintaining a high degree of capital stability and minimising the risk of loss over any two-year period.

Long-term South African bonds may offer high yields but clearly come with risks and can be fairly volatile. Meanwhile, local cash is a good alternative, offering attractive yields in excess of 9% at much lower risk. Cash also has valuable optionality, as it can be used to take advantage of future opportunities that may arise. A similar argument can be made for inflation-linked bonds: It makes sense to sacrifice some yield for the insurance against potential high-inflation scenarios. We also prefer domestic shares over South African bonds, given the low valuations of shares. Shares also protect investors against the risk of inflation, as companies can typically pass higher prices on to their customers to some degree. The higher volatility of shares does of course need to be considered. At present, the Portfolio has a net equity weight of 20%.

Our approach remains focused on bottom-up company research to find superior investment opportunities. This includes identifying investments which offer the highest expected returns but also weighs up the associated risks and the diversification benefits of uncorrelated returns. All these factors are considered in putting together the portfolio.

During the quarter, the Portfolio added to positions in MultiChoice, Pepkor and AB InBev and trimmed exposure to Woolworths, the NewGold ETF and Standard Bank.

Adapted from a commentary contributed by Tim Acker

1. Alexander Forbes 3-month Deposit Index plus 2% per annum

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FTSE/JSE Capped Shareholder Weighted All Share Index

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Allan Gray Life Domestic Stable Portfolio

31 October 2023

Portfolio objective and benchmark

This Portfolio is for risk-averse institutional investors. It aims to offer superior returns to money market investments with limited capital volatility whilst striving for capital preservation over any two-year period. In terms of Allan Gray's risk-profiled range, this portfolio has less risk of capital loss than the Balanced Portfolio. The benchmark is the Alexander Forbes 3-month Deposit Index plus 2% or CPI plus 3%.

Product profile

- Conservatively managed pooled portfolio.
- Investments selected from all local asset classes.
- We attempt to limit the risk of capital loss by holding shares with limited downside or attractive dividend yields and/or hedging stock market exposure.
- Modified duration of the fixed interest component will be conservative.

Investment specifics

- This Portfolio is available as a linked policy issued by Allan Gray Life Limited available only to retirement funds and medical schemes.
- Minimum investment: R20m.
- Performance based fee or fixed fee.

Compliance with Prudential Investment Guidelines

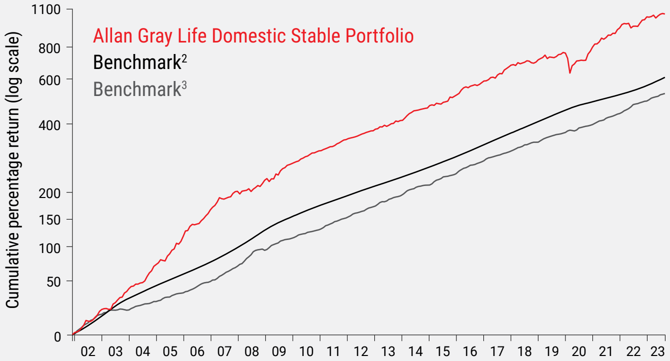
The Portfolio is managed to comply with Regulation 28 of the Pension Funds Act ("the Pension Funds Act"). Exposures in excess of the limits will be corrected immediately, except where due to a change in the fair value or characteristic of an asset, e.g. market value fluctuations, in which case they will be corrected within the prescribed regulatory time period. Allan Gray Life Limited does not monitor compliance with section 19(4) of the Pension Funds Act (item 6 of Table 1 to Regulation 28) on behalf of retirement funds invested in the pool.

Portfolio information on 31 October 2023

Assets under management	R1 457m

Performance gross of fees

Cumulative performance since inception[4]



% Returns[1]	Portfolio	Benchmark[2]	Benchmark[3]
Since inception[4]	11.7	9.3	8.7
Latest 10 years	8.4	8.1	8.3
Latest 5 years	7.7	7.6	8.0
Latest 3 years	12.4	7.1	9.1
Latest 2 years	7.6	7.9	9.6
Latest 1 year	7.1	9.5	8.6
Latest 3 months	0.2	2.5	2.2

1. Investment returns are annualised (unless stated otherwise), except for periods less than one year. Performance as calculated by Allan Gray as at 31 October 2023.
2. Alexander Forbes 3-month Deposit Index plus 2% p.a.
3. CPI plus 3% p.a. The return for October 2023 is an estimate.
4. Since alignment date (1 December 2001).

Note: There may be slight discrepancies in the totals due to rounding.

Asset allocation on 31 October 2023

Asset class	Total
Net equities	20.7
Hedged equities	6.6
Property	1.2
Commodity-linked	2.0
Bonds	47.4
Money market and bank deposits	22.1
Total (%)	**100.0**

Top 10 share holdings on 30 September 2023 (updated quarterly)

Company	% of portfolio
British American Tobacco	3.3
AB InBev	2.3
Glencore	1.7
Woolworths	1.6
Standard Bank	1.5
Nedbank	1.4
Sasol	1.2
Remgro	1.2
MultiChoice	1.2
AngloGold Ashanti	0.9
Total (%)	**16.3**

Issued: 09 November 2023

Fund manager quarterly commentary as at 30 September 2023

Returns from most South African assets have been muted throughout 2023. Year to date, South African shares (as measured by the FTSE/JSE Capped Shareholder Weighted All Share Index) returned 0%, bonds returned 1% and cash returned 6%. Over the same period, the Portfolio delivered a return of 4%, behind the benchmark[1] return of 7%. Conservative local fixed income positioning contributed to the positive return.

Long-term South African government bonds currently offer yields in excess of 12%, which look very attractive at face value: Domestic inflation has fallen below 5%, so they offer a real (i.e. after inflation) yield of 7%. This is close to the highest it has been in the last two decades. It is likely that the South African Reserve Bank has reached the peak of the current interest rate hiking cycle or is close to reaching it. If inflation remains subdued, there is a good chance that interest rates will be cut next year, which would be good news for bondholders. We do believe South African government bonds offer decent value and have increased their weighting in the Portfolio in recent years. Bonds currently make up 46% of the Portfolio. This includes exposure to South African government bonds as well as corporates, with a conservative exposure to duration and credit risk. However, we remain mindful of the risks. The South African government continues to run a large fiscal deficit, which the South African savings pool has a limited ability to fund. As long as foreign investors remain apprehensive of South African bonds, there is a risk that local bond yields increase even more, i.e. a decline in prices.

It is useful to reiterate the Portfolio's objectives, namely, to generate returns ahead of bank deposits and inflation while maintaining a high degree of capital stability and minimising the risk of loss over any two-year period.

Long-term South African bonds may offer high yields but clearly come with risks and can be fairly volatile. Meanwhile, local cash is a good alternative, offering attractive yields in excess of 9% at much lower risk. Cash also has valuable optionality, as it can be used to take advantage of future opportunities that may arise. A similar argument can be made for inflation-linked bonds: It makes sense to sacrifice some yield for the insurance against potential high-inflation scenarios. We also prefer domestic shares over South African bonds, given the low valuations of shares. Shares also protect investors against the risk of inflation, as companies can typically pass higher prices on to their customers to some degree. The higher volatility of shares does of course need to be considered. At present, the Portfolio has a net equity weight of 21%.

Our approach remains focused on bottom-up company research to find superior investment opportunities. This includes identifying investments which offer the highest expected returns but also weighs up the associated risks and the diversification benefits of uncorrelated returns. All these factors are considered in putting together the portfolio.

During the quarter, the Portfolio added to positions in MultiChoice, AB InBev and British American Tobacco and trimmed exposure to Woolworths, the NewGold ETF and Standard Bank.

Adapted from a commentary contributed by Tim Acker

1. Alexander Forbes 3-month Deposit Index plus 2% per annum

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ALLANGRAY

Allan Gray Life-Orbis Global Balanced (RRF) Feeder Portfolio

Inception date: 1 August 2015

31 October 2023

Portfolio objective and benchmark

The Portfolio aims to balance capital appreciation, income generation and risk of loss in a diversified global multi asset class portfolio. The benchmark is a composite consisting of 60% of the MSCI World Index (net dividends reinvested) and 40% of the J.P. Morgan Global Government Bond Index.

Product profile

- This is a feeder portfolio, investing in the Orbis SICAV Global Balanced Fund which is actively managed by Orbis.

Investment specifics

- This Portfolio is available as a linked policy issued by Allan Gray Life Limited available only to retirement funds.
- Minimum investment: R20m.
- The Base Refundable Reserve Fee is levied in the underlying Orbis SICAV Global Balanced Fund.

MSCI data

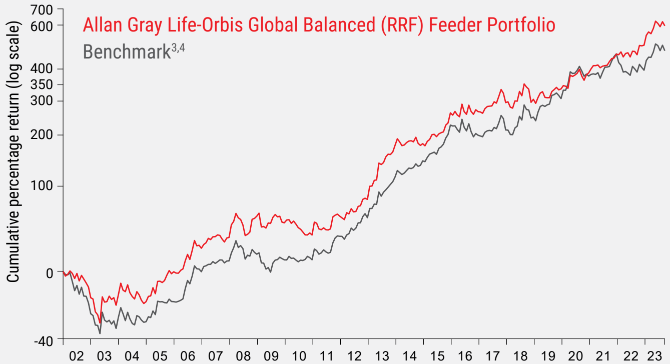
*The blended returns are calculated by Orbis Investment Management Ltd using end-of-day index level values licensed from MSCI ("MSCI Data"). For the avoidance of doubt, MSCI is not the benchmark "administrator" for, or a "contributor", "submitter" or "supervised contributor" to, the blended returns, and the MSCI Data is not considered a "contribution" or "submission" in relation to the blended returns, as those terms may be defined in any rules, laws, regulations, legislation or international standards. MSCI Data is provided "AS IS" without warranty or liability and no copying or distribution is permitted. MSCI does not make any representation regarding the advisability of any investment or strategy and does not sponsor, promote, issue, sell or otherwise recommend or endorse any investment or strategy, including any financial products or strategies based on, tracking or otherwise utilising any MSCI Data, models, analytics or other materials or information.

Portfolio information on 31 October 2023

Assets under management	R529m

Performance net of fees[1]

Cumulative performance since inception



% Returns[1,2]	Portfolio		Benchmark[3,4]	
	ZAR	US$	ZAR	US$
Since inception	9.1	6.8	8.2	5.9
Latest 10 years	10.3	3.6	10.8	4.1
Latest 5 years	9.7	4.7	9.1	4.2
Latest 3 years	14.0	9.0	5.8	1.2
Latest 2 years	11.7	0.8	2.5	-7.5
Latest 1 year	12.4	10.6	7.9	6.1
Latest 3 months	-3.1	-7.7	-3.2	-7.9

1. The returns prior to 1 August 2015 are those of the Allan Gray Life Foreign Portfolio since its inception on 23 January 2002. This Portfolio invested in a mix of Orbis funds. The Investor Class Fee was levied in the underlying Orbis funds.
2. Investment returns are annualised (unless stated otherwise), except for periods less than one year. Performance as calculated by Allan Gray as at 31 October 2023.
3. 60% of the MSCI World Index (net dividends reinvested) and 40% of the J.P. Morgan Global Government Bond Index*.
4. The benchmark prior to 1 August 2015 is that of the Allan Gray Life Foreign Portfolio which is 60% of the MSCI All Country World Index and 40% of the J.P. Morgan Global Government Bond Index.

Note: There may be slight discrepancies in the totals due to rounding.

Asset allocation on 31 October 2023

This portfolio invests solely into the Orbis SICAV Global Balanced Fund

	Total	North America	Europe and UK	Japan	Asia ex-Japan	Other
Net equities	56.6	13.9	19.6	8.6	12.4	2.1
Hedged equities	19.0	10.8	5.4	0.7	1.1	1.0
Fixed interest	18.9	14.5	3.4	0.6	0.2	0.2
Commodity-linked	5.4	0.0	0.0	0.0	0.0	5.4
Net current assets	0.0	0.0	0.0	0.0	0.0	0.0
Total	**100.0**	**39.1**	**28.5**	**9.9**	**13.7**	**8.8**
Currency exposure						
Fund	100.0	31.8	35.8	17.6	9.7	5.1
Benchmark	100.0	64.6	22.1	10.8	0.6	1.9

Top 10 holdings on 30 September 2023 (updated quarterly)

Company	% of portfolio
SPDR Gold Trust	4.9
Samsung Electronics	4.4
Kinder Morgan	3.4
US TIPS 5 - 7 Years	3.0
Taiwan Semiconductor Mfg.	2.7
Burford Capital	2.4
US TIPS 3 - 5 Years	2.2
FLEETCOR Technologies	1.9
Mitsubishi Heavy Industries	1.8
Sumitomo Mitsui Fin.	1.8
Total (%)	**28.5**

Issued: 09 November 2023

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Fund manager quarterly commentary as at 30 September 2023

It is not a comfortable time for global investors. While we can find plenty to invest in, stock markets in aggregate are not attractively valued, economic uncertainty is high, and geopolitical uncertainty is even higher. At times like this, it is wonderful when we can find companies whose success or failure is determined by factors specific to that business, rather than the broader economic and interest rate cycle. We like companies that march to the beat of their own drum, and we call them "idiosyncratics".

Of course, almost every investment has idiosyncratic parts. Yet few are insulated from big macroeconomic and market factors like stockmarket bubbles and bursts, economic booms and recessions, and interest rate hikes and cuts. Idiosyncratic investments are always nice to have in portfolios, but they are most valuable when markets are expensive and the environment uncertain. Thus, we are really keen on them now.

The Portfolio has plenty of idiosyncratic holdings, few of which make headlines, and none of which sit in the top positions of major indices. Drax's share price moves day-to-day on perceptions around the acceptance of biomass energy. Bayer, Incitec Pivot, and NuFarm shares are significantly driven by weather patterns. Our defense holdings take their cue from global conflicts. But perhaps the purest example of an idiosyncratic in the Portfolio today is a company we first discovered through a short-seller report.

In August 2019, a report came across our desks discussing a company we had never heard of. The report made some provocative claims about abuses of fair value accounting and weak governance. Some of the criticism seemed valid, but after doing our own work, most of it struck us as nonsense. That company was Burford Capital.

Burford Capital specialises in litigation funding. Hiring a law firm was historically a self-financed endeavour, with the client typically paying a lawyer a fee in exchange for the lawyer's services. A litigation funder is a third-party firm which provides an alternative financing arrangement for clients pursuing claims. This funding arrangement often involves the financier taking a share of the ultimate recovery of the claim in exchange for paying the legal costs. Essentially, Burford invests in legal claims, with a strong focus on commercial claims. In some situations, Burford, leveraging its deep expertise, takes over management of the proceedings. Most claims settle, sometimes they lose, and sometimes they win big. Burford has done this successfully for over 13 years - they basically created the litigation finance industry, and have been trailblazers in providing new financing solutions to clients.

Apart from this interesting operating model, Burford has a lot of appealing hallmarks. It is owner-operated, and its leaders have a large percentage of their wealth invested in the company. It has a deep moat from being the first, largest, and most recognisable name in the space, giving it first pick on many claims and a data advantage in assessing those claims. It is an income stream uncorrelated to the rest of our Portfolio - legal claims won't go down when macro trends weaken. It relies on a rigorous research process similar to our own. And lastly, Burford offers optionality - a potentially meaningful claim against Argentina and its state oil company.

Burford's most prominent investment relates to the Argentine government expropriating the oil company YPF. For years, the case moved back and forth between the New York district court and the appeals court. Analysing the legal arguments made by both sides gave us confidence that Burford would prevail. So far, they have: in late March 2023, the judge granted summary judgement and subsequently awarded the plaintiffs a meaningful award. Argentina can appeal, but these were important milestones.

Despite these positive developments - and the share price rally that has accompanied them - we remain enthusiastic owners of the business. While discussion of the company has been dominated by the Argentine case, courts have also started catching up on their Covid backlogs, and Burford's underlying business has had a great 2023. Using what we consider to be conservative assumptions about the future, we believe a discount to intrinsic value remains, even without a big payoff from that case. Argentina has been combative in past spats with sovereign bondholders, and the market is bearish about Burford's chances of extracting the YPF-related claim. But enforcement proceedings against sovereigns present unique challenges that do not apply to those against private entities, and Burford has historically shown an amazing ability to deliver what its clients are owed from the most recalcitrant defendants. The road to resolution will be bumpy and could take time, but recovering even half the claim would mean we are getting the rest of Burford's business for free at today's price.

As contrarians, we are drawn to companies that other investors hate, neglect, or misunderstand. Idiosyncratics fit that description perfectly. And if, in an uncertain environment, they can also improve the Portfolio's diversification, so much the better.

We added to the Portfolio's exposure to US Treasury Inflation-Protected Securities (TIPS), as we believe the exposure offers low-risk, real yield and inflation protection at an attractive price. This was funded through sales of some smaller holdings in the Portfolio where the discount to intrinsic value had narrowed.

Adapted from a commentary contributed by Timo Smuts and Alec Cutler, Orbis Investment Management Limited, Bermuda

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J.P. Morgan Index

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MSCI Index

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FTSE Russell Index

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Portfolio objective and benchmark

This Portfolio is designed for institutional investors seeking superior absolute returns (in excess of inflation) over the long term with a higher risk tolerance in the short term than the Balanced Portfolio. The benchmark is the mean performance of the large managers as surveyed by consulting actuaries.

Product profile

- Actively managed pooled portfolio.
- Investments selected from all asset classes.
- Investments may include foreign funds including, but not limited to, those managed by Orbis. Orbis is our global investment management partner which shares the same founder and investment philosophy as Allan Gray.
- Fully reflects the manager's strong investment convictions and could deviate considerably in both asset allocation and stock selection from the average retirement portfolio.

Investment specifics

- This Portfolio is available as a linked policy issued by Allan Gray Life Limited available only to retirement funds.
- Minimum investment: R20m.
- Performance based fee.
- The Base Refundable Fee Reserve is levied in the underlying Orbis funds.

Compliance with Prudential Investment Guidelines

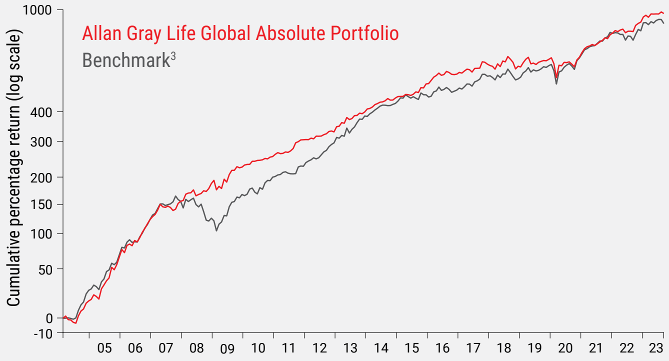
The Portfolio is managed to comply with Regulation 28 of the Pension Funds Act ("the Pension Funds Act"). Exposures in excess of the limits will be corrected immediately, except where due to a change in the fair value or characteristic of an asset, e.g. market value fluctuations, in which case they will be corrected within the prescribed regulatory time period. Allan Gray Life Limited does not monitor compliance with section 19(4) of the Pension Funds Act (item 6 of Table 1 to Regulation 28) on behalf of retirement funds invested in the pool.

Portfolio information on 31 October 2023

Assets under management	R2 062m

Performance[1]

Cumulative performance since inception[4]



% Returns[2]	Portfolio[1]	Benchmark[3]
Since inception[4]	12.7	12.3
Latest 10 years	7.9	7.5
Latest 5 years	7.5	8.2
Latest 3 years	14.2	11.9
Latest 2 years	9.0	4.7
Latest 1 year	7.8	6.7
Latest 3 months	-1.3	-5.1

Asset allocation on 31 October 2023[5]

Asset class	Total	South Africa	Foreign[7]
Net equities	58.4	37.5	21.0
Hedged equities	20.1	10.8	9.2
Property	0.4	0.2	0.2
Commodity-linked	4.0	4.0	0.0
Bonds	10.2	7.9	2.3
Money market and bank deposits[6]	6.8	4.3	2.5
Total (%)	**100.0**	**64.7**	**35.3**

1. Performance is gross of Allan Gray fees. Underlying Orbis fund returns are net of fees.
2. Investment returns are annualised (unless stated otherwise), except for periods less than one year. Performance as calculated by Allan Gray as at 31 October 2023.
3. Mean of Alexander Forbes Global Large Manager Watch. The return for October 2023 is an estimate.
4. Since alignment date (1 March 2004).
5. Underlying holdings of foreign funds are included on a look-through basis.
6. Including currency hedges.
7. Includes Africa ex-SA exposure following the consolidation of the foreign ex-Africa and Africa ex-SA allowances into a single foreign limit of 45%.

Note: There may be slight discrepancies in the totals due to rounding.

Top 10 share holdings on 30 September 2023 (SA and Foreign) (updated quarterly)[5]

Company	% of portfolio
British American Tobacco	5.5
AB InBev	5.4
Woolworths	4.3
Glencore	3.3
Standard Bank	3.2
Naspers & Prosus	3.1
Sasol	2.3
MultiChoice	2.1
Remgro	1.8
Nedbank	1.8
Total (%)	**32.8**

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Fund manager quarterly commentary as at 30 September 2023

The local market continued to drift sideways in the third quarter of 2023. Year to date, the FTSE/JSE Capped Shareholder Weighted All Share Index (Capped SWIX) has delivered a return of 0%, and the FTSE/JSE All Bond Index delivered a return of 1%. The Portfolio's performance of 7% was ahead of these numbers, helped by stock selection and offshore exposure.

It is well known that South African businesses face a myriad of challenges, notably loadshedding and a weak consumer environment. Reading the daily newspaper headlines paints a grim picture. Despite this, market returns over the past three years have been reasonably healthy, e.g. 14% for the Capped SWIX. This illustrates the benefit of starting at a low valuation during the COVID-19 slump of 2020.

Valuations for many South African shares remain at very cheap levels versus history, suggesting a reasonable prospect of good returns going forward – even in an unfavourable economic climate. This can be seen when looking at the market from a top-down view, e.g. the FTSE/JSE All Share Index's price-to-earnings multiple of only 10x compared to a 20-year average of 16x. Our bottom-up fundamental research on local shares also confirms that many are trading on low valuations compared to history and to our estimate of their intrinsic value.

Long-term South African government bonds offer yields in excess of 12%, which appear very attractive at face value. Locally, inflation has fallen below 5%, so these bonds offer a real (i.e. after inflation) yield of 7%. This is close to the highest it has been in the last two decades. It is likely that the South African Reserve Bank has reached the peak of the current interest rate hiking cycle or is close to it. If inflation remains subdued, there is a good chance that interest rates will be cut next year which would be good news for bondholders. We do believe South African government bonds offer decent value and have increased their weighting in the Portfolio in recent years. But despite these bullish arguments, South African government bonds make up only 7% of the Portfolio – a significantly smaller position than many of our peers. The South African government continues to run a large fiscal deficit which the local savings pool has limited ability to fund. As long as foreign investors remain apprehensive of South African bonds, there is a risk that bond yields increase even more, i.e. a decline in prices.

Meanwhile, local cash is also offering attractive yields in excess of 9% at much lower risk than long bonds. Cash also has valuable optionality, as it can be used to take advantage of future opportunities that may arise. We also prefer South African shares over South African bonds, given the low valuations of shares. Shares also protect investors against the risk of inflation, as companies can typically pass higher prices on to their customers to some degree.

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The Portfolio increased its foreign exposure to 34% during the quarter – still below the 45% foreign capacity limit. The majority of the foreign portion of the Portfolio continues to be allocated to various Orbis funds. In addition to this, the Portfolio has the flexibility to directly hold foreign shares, which is useful from a portfolio management point of view. One reason for not using the full foreign capacity is that local opportunities are more attractive at present. It is also worth remembering that a significant portion of "local" shares are in fact businesses with earnings outside of South Africa, so the underlying foreign exposure is higher than it appears.

During the quarter, the Portfolio added to positions in MultiChoice, City Lodge and AB InBev and trimmed Prosus NV, British American Tobacco and the NewPlat ETF.

Adapted from a commentary contributed by Tim Acker

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Past performance is not indicative of future performance.

FTSE/JSE All Share Index, FTSE/JSE Capped Shareholder Weighted All Share Index and FTSE/JSE All Bond Index

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Allan Gray Life Global Balanced Portfolio

31 October 2023

Inception date: 31 August 2000

Portfolio objective and benchmark

This Portfolio is for institutional investors with an average risk tolerance. It aims to offer long-term returns superior to the benchmark, but at lower risk of capital loss. In terms of Allan Gray's risk-profiled range, this Portfolio has a higher risk of capital loss than the Stable Portfolio, but less than the Absolute Portfolio. The benchmark is the mean performance of the large managers as surveyed by consulting actuaries.

Product profile

- Actively managed pooled portfolio.
- Investments selected from all asset classes.
- Investments may include foreign funds including, but not limited to, those managed by Orbis. Orbis is our global investment management partner which shares the same founder and investment philosophy as Allan Gray.
- Represents Allan Gray's 'houseview' for a global balanced mandate.

Investment specifics

- This Portfolio is available as a linked policy issued by Allan Gray Life Limited available only to retirement funds.
- Minimum investment: R20m.
- Performance based fee.
- The Investor Class Fee is levied on the Orbis funds.

Compliance with Prudential Investment Guidelines

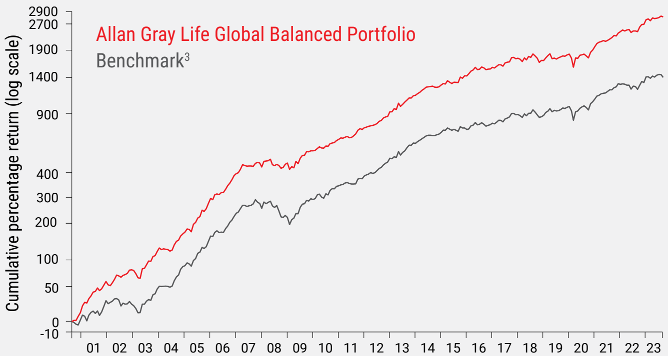
The Portfolio is managed to comply with Regulation 28 of the Pension Funds Act ("the Pension Funds Act"). Exposures in excess of the limits will be corrected immediately, except where due to a change in the fair value or characteristic of an asset, e.g. market value fluctuations, in which case they will be corrected within the prescribed regulatory time period. Allan Gray Life Limited does not monitor compliance with section 19(4) of the Pension Funds Act (item 6 of Table 1 to Regulation 28) on behalf of retirement funds invested in the pool.

Portfolio information on 31 October 2023

Assets under management	R1 613m

Performance[1]

Cumulative performance since inception[4]



% Returns[2]	Portfolio[1]	Benchmark[3]
Since inception[4]	15.4	12.2
Latest 10 years	9.0	7.5
Latest 5 years	9.0	8.2
Latest 3 years	15.3	11.9
Latest 2 years	9.4	4.7
Latest 1 year	9.2	6.7
Latest 3 months	-1.5	-5.1

Asset allocation on 31 October 2023[5]

Asset class	Total	South Africa	Foreign[7]
Net equities	63.5	39.9	23.5
Hedged equities	14.1	3.1	10.9
Property	0.8	0.5	0.3
Commodity-linked	2.8	2.8	0.0
Bonds	11.2	7.8	3.4
Money market and bank deposits[6]	7.6	4.7	3.0
Total (%)	**100.0**	**58.8**	**41.2**

1. Performance is gross of Allan Gray fees. Underlying Orbis fund returns are net of fees.
2. Investment returns are annualised (unless stated otherwise), except for periods less than one year. Performance as calculated by Allan Gray as at 31 October 2023.
3. Mean of Alexander Forbes Global Large Manager Watch. The return for October 2023 is an estimate.
4. Since alignment date (1 September 2000).
5. Underlying holdings of foreign funds are included on a look-through basis.
6. Including currency hedges.
7. Includes Africa ex-SA exposure following the consolidation of the foreign ex-Africa and Africa ex-SA allowances into a single foreign limit of 45%.

Note: There may be slight discrepancies in the totals due to rounding.

Top 10 share holdings on 30 September 2023 (SA and Foreign) (updated quarterly)[5]

Company	% of portfolio
British American Tobacco	4.7
AB InBev	3.4
Glencore	3.0
Naspers & Prosus	2.7
Mondi	2.1
Woolworths	2.0
Standard Bank	2.0
Sasol	2.0
Nedbank	1.9
Remgro	1.7
Total (%)	**25.3**

Issued: 09 November 2023

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Fund manager quarterly commentary as at 30 September 2023

The local market continued to drift sideways in the third quarter of 2023. Year to date, the FTSE/JSE Capped Shareholder Weighted All Share Index (Capped SWIX) has delivered a return of 0%, and the FTSE/JSE All Bond Index delivered a return of 1%. The Portfolio's performance of 8% was ahead of these numbers, helped by local stock selection and offshore exposure.

It is well known that South African businesses face a myriad of challenges, notably loadshedding and a weak consumer environment. Reading the daily newspaper headlines paints a grim picture. Despite this, market returns over the past three years have been reasonably healthy, e.g. 14% for the Capped SWIX. This illustrates the benefit of starting at a low valuation during the COVID-19 slump of 2020.

Valuations for many South African shares remain at very cheap levels versus history, suggesting a reasonable prospect of good returns going forward – even in an unfavourable economic climate. This can be seen when looking at the market from a top-down view, e.g. the FTSE/JSE All Share Index's price-to-earnings multiple of only 10x compared to a 20-year average of 16x. Our bottom-up fundamental research on local shares also confirms that many are trading on low valuations compared to history and to our estimate of their intrinsic value.

Long-term South African government bonds offer yields in excess of 12%, which appear very attractive at face value. Locally, inflation has fallen below 5%, so these bonds offer a real (i.e. after inflation) yield of 7%. This is close to the highest it has been in the last two decades. It is likely that the South African Reserve Bank has reached the peak of the current interest rate hiking cycle or is close to it. If inflation remains subdued, there is a good chance that interest rates will be cut next year which would be good news for bondholders. We do believe South African government bonds offer decent value and have increased their weighting in the Portfolio in recent years. But despite these bullish arguments, South African government bonds make up only 4% of the Portfolio – a significantly smaller position than many of our peers. The South African government continues to run a large fiscal deficit which the local savings pool has limited ability to fund. As long as foreign investors remain apprehensive of South African bonds, there is a risk that bond yields increase even more, i.e. a decline in prices.

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During the quarter, the Portfolio added to positions in MultiChoice, South32, and Mr Price and trimmed Woolworths, Glencore and Prosus NV.

Adapted from a commentary contributed by Tim Acker

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ALLANGRAY

Inception date: 1 August 2015

Allan Gray Life Global Balanced (RRF) Portfolio

31 October 2023

Portfolio objective and benchmark

This Portfolio is for institutional investors with an average risk tolerance. It aims to offer long-term returns superior to the benchmark, but at lower risk of capital loss. In terms of Allan Gray's risk-profiled range, this Portfolio has a higher risk of capital loss than the Stable Portfolio, but less than the Absolute Portfolio. The benchmark is the mean performance of the large managers as surveyed by consulting actuaries.

Product profile

- Actively managed pooled portfolio.
- Investments selected from all asset classes.
- Investments may include foreign funds including, but not limited to, those managed by Orbis. Orbis is our global investment management partner which shares the same founder and investment philosophy as Allan Gray.
- Represents Allan Gray's 'houseview' for a global balanced mandate.

Investment specifics

- This Portfolio is available as a linked policy issued by Allan Gray Life Limited available only to retirement funds.
- Minimum investment: R20m.
- Performance based fee.
- The Base Refundable Reserve Fee is levied on the Orbis funds.

Compliance with Prudential Investment Guidelines

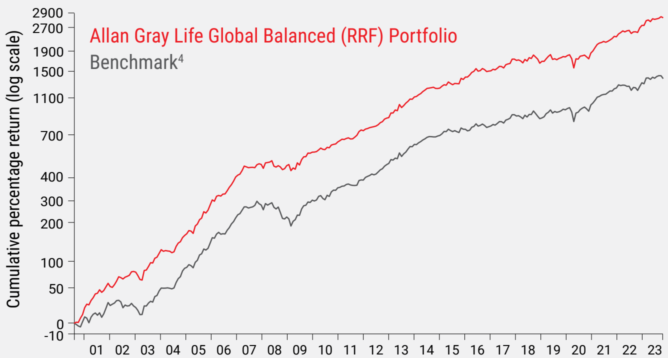
The Portfolio is managed to comply with Regulation 28 of the Pension Funds Act ("the Pension Funds Act"). Exposures in excess of the limits will be corrected immediately, except where due to a change in the fair value or characteristic of an asset, e.g. market value fluctuations, in which case they will be corrected within the prescribed regulatory time period. Allan Gray Life Limited does not monitor compliance with section 19(4) of the Pension Funds Act (item 6 of Table 1 to Regulation 28) on behalf of retirement funds invested in the pool.

Portfolio information on 31 October 2023

Assets under management	R27 803m

Performance[1,2]

Cumulative performance since inception



% Returns[2,3]	Portfolio[1]	Benchmark[4]
Since inception	15.4	12.2
Latest 10 years	9.0	7.5
Latest 5 years	9.0	8.2
Latest 3 years	15.3	11.9
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Latest 1 year	9.0	6.7
Latest 3 months	-1.8	-5.1

Asset allocation on 31 October 2023[5]

Asset class	Total	South Africa	Foreign[7]
Net equities	63.0	39.5	23.5
Hedged equities	14.1	3.1	11.0
Property	0.8	0.5	0.3
Commodity-linked	2.7	2.7	0.0
Bonds	11.7	8.4	3.3
Money market and bank deposits[6]	7.7	4.6	3.2
Total (%)	**100.0**	**58.7**	**41.2**

1. Performance is gross of Allan Gray fees. Underlying Orbis fund returns are net of fees.
2. The returns prior to 1 August 2015 are those of the Allan Gray Life Global Balanced Portfolio since its inception on 31 August 2000. The Investor Class Fee was levied in the underlying Orbis funds.
3. Investment returns are annualised (unless stated otherwise), except for periods less than one year. Performance as calculated by Allan Gray as at 31 October 2023.
4. Mean of Alexander Forbes Global Large Manager Watch. The return for October 2023 is an estimate.
5. Underlying holdings of foreign funds are included on a look-through basis.
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Top 10 share holdings on 30 September 2023 (SA and Foreign) (updated quarterly)[5]

Company	% of portfolio
British American Tobacco	4.6
AB InBev	3.4
Glencore	3.0
Naspers & Prosus	2.6
Mondi	2.1
Standard Bank	2.0
Woolworths	2.0
Sasol	1.9
Nedbank	1.9
Remgro	1.6
Total (%)	**25.1**

Issued: 09 November 2023

Fund manager quarterly commentary as at 30 September 2023

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Adapted from a commentary contributed by Tim Acker

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Portfolio objective and benchmark

This Portfolio is for risk-averse institutional investors. It aims to offer superior returns to money market investments with limited capital volatility whilst striving for capital preservation over any two-year period. In terms of Allan Gray's risk-profiled range, this Portfolio has less risk of capital loss than the Balanced Portfolio. The benchmark is the Alexander Forbes 3-month Deposit Index plus 2% or CPI plus 3%.

Product profile

- Conservatively managed pooled portfolio.
- Investments selected from all asset classes.
- Investments may include foreign funds including, but not limited to, those managed by Orbis. Orbis is our global investment management partner which shares the same founder and investment philosophy as Allan Gray.
- We attempt to limit the risk of capital loss by holding shares with limited downside or attractive dividend yields and/or hedging stock market exposure.
- Modified duration of the fixed interest portfolio will be conservative.

Investment specifics

- This Portfolio is available as a linked policy issued by Allan Gray Life Limited available only to retirement funds.
- Minimum investment: R20m.
- Performance based fee or fixed fee.

Compliance with Prudential Investment Guidelines

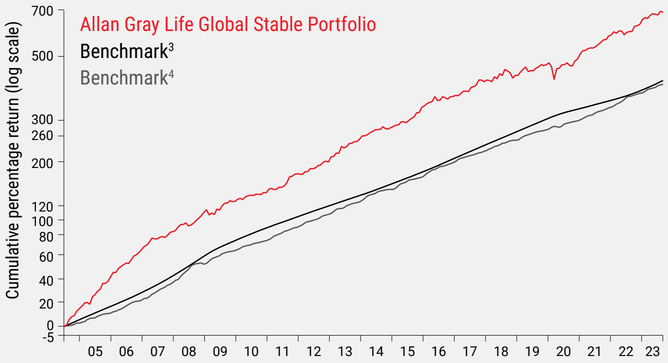
The Portfolio is managed to comply with Regulation 28 of the Pension Funds Act ("the Pension Funds Act"). Exposures in excess of the limits will be corrected immediately, except where due to a change in the fair value or characteristic of an asset, e.g. market value fluctuations, in which case they will be corrected within the prescribed regulatory time period. Allan Gray Life Limited does not monitor compliance with section 19(4) of the Pension Funds Act (item 6 of Table 1 to Regulation 28) on behalf of retirement funds invested in the pool.

Portfolio information on 31 October 2023

Assets under management	R4 442m

Performance[1]

Cumulative performance since inception[5]



% Returns[2]	Portfolio[1]	Benchmark[3]	Benchmark[4]
Since inception[5]	11.3	8.8	8.7
Latest 10 years	8.8	8.1	8.3
Latest 5 years	8.1	7.6	8.0
Latest 3 years	12.3	7.1	9.1
Latest 2 years	9.1	7.9	9.6
Latest 1 year	8.8	9.5	8.6
Latest 3 months	0.9	2.5	2.2

Asset allocation on 31 October 2023[6]

Asset class	Total	South Africa	Foreign[8]
Net equities	24.5	13.9	10.7
Hedged equities	21.2	8.6	12.6
Property	1.1	0.9	0.3
Commodity-linked	2.3	1.8	0.6
Bonds	32.1	24.1	8.0
Money market and bank deposits[7]	18.7	15.0	3.6
Total (%)	**100.0**	**64.3**	**35.7**

1. Performance is gross of Allan Gray fees. Underlying Orbis fund returns are net of fees.
2. Investment returns are annualised (unless stated otherwise), except for periods less than one year. Performance as calculated by Allan Gray as at 31 October 2023.
3. Alexander Forbes 3-month Deposit Index plus 2%.
4. CPI plus 3%. The return for October 2023 is an estimate.
5. Since alignment date (1 August 2004).
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Note: There may be slight discrepancies in the totals due to rounding.

Top 10 share holdings on 30 September 2023 (SA and Foreign) (updated quarterly)[6]

Company	% of portfolio
British American Tobacco	2.7
AB InBev	1.9
Woolworths	1.4
Glencore	1.4
Nedbank	1.3
Standard Bank	1.3
Remgro	1.2
Marriott International	1.0
Sasol	0.9
Sappi	0.8
Total (%)	**13.9**

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Fund manager quarterly commentary as at 30 September 2023

Returns from most South African assets have been muted throughout 2023. Year to date, South African shares (as measured by the FTSE/JSE Capped Shareholder Weighted All Share Index) returned 0%, bonds returned 1% and cash returned 6%. Over the same period, the Portfolio delivered a return of 8%, ahead of its benchmark's[1] return of 7%. Performance was helped by its conservative local fixed income positioning and the foreign allocation, which benefited from a weaker rand.

Long-term South African government bonds currently offer yields in excess of 12%, which look very attractive at face value: Domestic inflation has fallen below 5%, so they offer a real (i.e. after inflation) yield of 7%. This is close to the highest it has been in the last two decades. It is likely that the South African Reserve Bank has reached the peak of the current interest rate hiking cycle or is close to reaching it. If inflation remains subdued, there is a good chance that interest rates will be cut next year, which would be good news for bondholders. We do believe South African government bonds offer decent value and have increased their weighting in the Portfolio in recent years. But despite these bullish arguments, South African bonds make up just 23% of the Portfolio. This includes the exposure to South African government bonds as well as corporates, with a conservative exposure to duration and credit risk. The South African government continues to run a large fiscal deficit, which the South African savings pool has a limited ability to fund. As long as foreign investors remain apprehensive of South African bonds, there is a risk that local bond yields increase even more, i.e. a decline in prices.

It is useful to reiterate the Portfolio's objectives, namely, to generate returns ahead of bank deposits and inflation while maintaining a high degree of capital stability and minimising the risk of loss over any two-year period. Long-term South African bonds may offer high yields but clearly come with risks and can be fairly volatile. Meanwhile, local cash is a good alternative, offering attractive yields in excess of 9% at much lower risk. Cash also has valuable optionality, as it can be used to take advantage of future opportunities that may arise.

A similar argument can be made for inflation-linked bonds: It makes sense to sacrifice some yield for the insurance against potential high-inflation scenarios. We also prefer domestic shares over South African bonds, given the low valuations of shares. Shares also protect investors against the risk of inflation, as companies can typically pass higher prices on to their customers to some degree. The higher volatility of shares does of course need to be considered. At present, the Portfolio has a net equity weight of 24%.

The Portfolio has a foreign exposure of 35% – below the 45% foreign capacity limit. One reason for not utilising the full foreign capacity is that local opportunities are more attractive at present. It is also worth remembering that a significant portion of "local" shares are in fact businesses with earnings outside of South Africa, so the underlying foreign exposure is higher than it appears. We also need to be mindful of additional volatility as a result of increasing the foreign exposure, given the Portfolio's objective of offering investment stability and capital preservation in rand terms. Currently, the majority of the Portfolio's offshore allocation is invested in low-risk instruments such as cash or cash-like securities and hedged equities.

Our approach remains focused on bottom-up company research to find superior investment opportunities. This includes identifying investments which offer the highest expected returns but also weighs up the associated risks and the diversification benefits of uncorrelated returns. All these factors are considered in putting together the portfolio.

During the quarter, the Portfolio added to positions in AB InBev, MultiChoice and Premier and trimmed exposure to the NewGold ETF, Standard Bank and Sasol.

Adapted from a commentary contributed by Tim Acker

1. Alexander Forbes 3-month Deposit Index plus 2% per annum

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FTSE/JSE Capped Shareholder Weighted All Share Index

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Allan Gray Life-Orbis Global Equity Portfolio

31 October 2023

Inception date: 18 May 2004

Portfolio objective and benchmark

The objective of the Portfolio is to outperform the FTSE World Index at no greater-than-average risk of loss in its sector. The benchmark is the FTSE World Index, including income.

Product profile

- This is a feeder portfolio, investing in the Orbis Global Equity Fund which is actively managed by Orbis.

Investment specifics

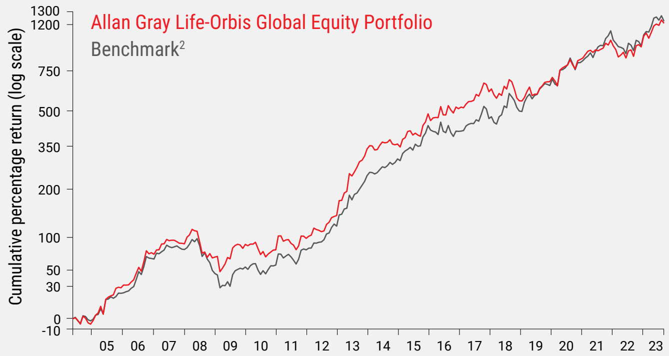
- This Portfolio is available as a linked policy issued by Allan Gray Life Limited available only to retirement funds.
- Minimum investment: R20m.
- The Investor Class Fee is levied in the underlying Orbis Global Equity Fund.

Portfolio information on 31 October 2023

Assets under management	R184m

Performance net of fees

Cumulative performance since inception[1]



% Returns[1]	Portfolio		Benchmark[2]	
	ZAR	US$	ZAR	US$
Since inception	13.6	7.8	13.8	8.0
Latest 10 years	11.8	5.1	14.7	7.7
Latest 5 years	10.6	5.6	13.7	8.5
Latest 3 years	11.8	6.9	13.4	8.4
Latest 2 years	5.8	-4.5	5.6	-4.7
Latest 1 year	14.5	12.6	13.3	11.4
Latest 3 months	-3.9	-8.5	-4.7	-9.3

Asset allocation on 31 October 2023

This portfolio invests solely into the Orbis Global Equity Fund

	Total	North America	Europe and UK	Japan	Asia ex-Japan	Other
Net equities	97.3	50.8	17.3	14.1	14.2	1.0
Net current assets	2.7	0.0	0.0	0.0	0.0	2.7
Total	**100.0**	**50.8**	**17.3**	**14.1**	**14.2**	**3.6**
Currency exposure						
Fund	100.0	49.7	21.0	16.9	7.7	4.7
Benchmark	100.0	68.1	17.2	6.7	4.6	3.3

1. Investment returns are annualised (unless stated otherwise), except for periods less than one year. Performance as calculated by Allan Gray as at 31 October 2023.
2. FTSE World Index, including income.

Note: There may be slight discrepancies in the totals due to rounding.

Top 10 share holdings on 30 September 2023 (updated quarterly)

Company	% of portfolio
FLEETCOR Technologies	5.8
Sumitomo Mitsui Fin.	4.8
GXO Logistics	4.3
Global Payments	4.1
Interactive Brokers Group	3.5
Constellation Energy	3.5
KB Financial Group	2.5
Mitsubishi UFJ Financial Group	2.5
INPEX	2.5
BAE Systems	2.4
Total (%)	**35.9**

Issued: 09 November 2023

Fund manager quarterly commentary as at 30 September 2023

As renewable energy sources such as wind and solar have been more widely adopted, they have rapidly become more cost competitive, driven by "Wright's Law" effects – as cumulative production grows, industries learn and costs fall.

But renewables have a key flaw, which makes them increasingly less useful the more they are adopted in the energy system. That flaw is "intermittency" – wind turbines don't generate when there is no wind, and solar panels don't generate when there is no sun.

When renewables are first added to an electricity system, the overall intermittency effect is small, as there is a large base of other power sources that are either dispatchable such as gas and coal or continuously generating like nuclear. However, as the proportion of power provided by renewables grows over time and the proportion of dispatchable power falls, intermittency issues grow, and power prices become more volatile.

This is the core of why we are attracted to nuclear as a source of power. Nuclear power stations can generate power almost 24/7, running around 95% of the time. They don't suffer from intermittency. Yet they are also low carbon.

We initially came across Constellation Energy in early 2022. The company had just spun out of Exelon, a US utility. Constellation is the largest US producer of zero carbon electricity with 21 gigawatts (GW) of nuclear capacity – roughly enough to power about 17 million homes for a year.

What first piqued our interest was that Constellation traded at a very attractive valuation relative to its replacement cost – the cost required to replace all its existing power plants. When we initially invested in the company, its enterprise value – the value of the business excluding its debt and cash was approximately US$25bn. Given a US$5-10bn per GW cost of constructing new nuclear plants, Constellation's replacement value was around US$100-200bn. Of course, new plants last about 80 years, and Constellation's have been operating for 30 to 40 already – but even including depreciation, the company's enterprise value was a fraction of its replacement value.

Constellation also had a competitive advantage stemming from its significant scale – it has triple the nuclear capacity of the next-largest nuclear generator in the US. That allows the company to run multiple copies of the same nuclear reactor design, achieving economies of scale in maintenance. We see this in the hard numbers, where Constellation achieves more output on similar assets compared to peers and is consistently ranked as the best producer in the US on production, cost and safety.

Shortly after our initial investment, the US passed landmark climate legislation in the so called "Inflation Reduction Act". The Act included a suite of subsidies for renewable energy but also for nuclear power.

For Constellation, the subsidy regime transforms the economic and intrinsic value of the business. It will receive a fixed minimum price, which guarantees profitability. This boosts both earnings and the valuation those earnings deserve by reducing the uncertainty and risk in the earnings stream. Even more favourably, Constellation is still exposed to upside in market power prices – there is a floor price but no ceiling price. That provides an asymmetric risk profile, and this observation has been a key difference in our view on the stock compared to the market's view.

While there is some opposition to nuclear, it is often not on cost grounds but on the grounds of safety. We believe that this is a common case of the seen and unseen. A small number of nuclear accidents are highly vivid (the seen). However, they have also been exceptionally rare. We believe, in fact, that nuclear is among the safest forms of energy in the world – significantly safer than generation by coal, oil, gas or biomass. The difference is that the harms from fossil fuel generation are less vivid, as accidents tend to be smaller scale (fires) and much of the local harm (pollution) is unseen.

There is also an outstanding question on how to store nuclear waste. For now, the US government reimburses power producers for the costs of on-site storage, where nuclear waste is sealed in large metal "casks". These casks have been entirely safe to date in their operation. They are closely monitored and are designed to withstand earthquakes, floods and even projectiles.

As the largest provider of reliable zero-carbon electricity in the US, Constellation is primed to be a key beneficiary of the shift to true zero carbon energy. Though the shares have performed well since our purchase, we remain substantial shareholders.

We believe at its current valuation, Constellation trades at an undemanding price given the long-term floor on the company's profits. We also see plausible paths to higher upside. If the US rolls out either widespread carbon pricing or further nuclear subsidies, the company's enterprise value could more than double, approaching the replacement cost of the assets. In Constellation, we believe we've found a company that is playing a positive role for society – and whose shares trade at an attractive discount to intrinsic value.

We reduced the position in Samsung Electronics to reallocate capital to other higher-conviction semiconductor positions. Samsung Electronics remained a meaningful holding as at 30 September 2023. We also exited the position in Kinder Morgan to reallocate the capital to stocks we believed traded at a higher discount to intrinsic value.

Adapted from a commentary contributed by Ben Harris, Orbis Portfolio Management (Europe) LLP, London

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FTSE Russell Index

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Allan Gray Life-Orbis Global Equity (RRF) Feeder Portfolio

31 October 2023

Portfolio objective and benchmark

The objective of the Portfolio is to outperform the MSCI World Index at no greater-than-average risk of loss in its sector. The benchmark is the MSCI World Index, with net dividends reinvested.

Product profile

- This is a feeder portfolio, investing in the Orbis Institutional Global Equity Fund which is actively managed by Orbis.

Investment specifics

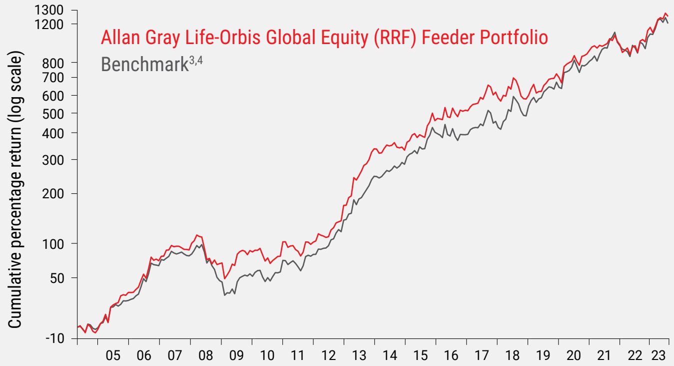
- This Portfolio is available as a linked policy issued by Allan Gray Life Limited available only to retirement funds.
- Minimum investment: R20m.
- The Base Refundable Reserve Fee is levied in the underlying Orbis Institutional Global Equity Fund.

Portfolio information on 31 October 2023

Assets under management	R719m

Performance net of fees[1]

Cumulative performance since inception



% Returns[1,2]	Portfolio		Benchmark[3,4]	
	ZAR	US$	ZAR	US$
Since inception	13.9	8.1	13.6	7.9
Latest 10 years	12.4	5.6	14.4	7.5
Latest 5 years	11.2	6.1	13.4	8.3
Latest 3 years	12.4	7.5	13.1	8.1
Latest 2 years	6.7	-3.7	5.2	-5.1
Latest 1 year	16.1	14.2	12.3	10.5
Latest 3 months	-3.4	-8.0	-4.8	-9.3

1. The returns prior to 1 April 2015 are those of the Allan Gray Life-Orbis Global Equity Portfolio since its inception on 18 May 2004. The Investor Class Fee was levied in the underlying Orbis Global Equity Fund.
2. Investment returns are annualised (unless stated otherwise), except for periods less than one year. Performance as calculated by Allan Gray as at 31 October 2023.
3. MSCI World Index, with net dividends reinvested.
4. The benchmark prior to 1 April 2015 is that of the Allan Gray Life-Orbis Global Equity Portfolio which is the FTSE World Index, including income.

Note: There may be slight discrepancies in the totals due to rounding.

Asset allocation on 31 October 2023

This portfolio invests solely into the Orbis Institutional Global Equity Fund

	Total	North America	Europe and UK	Japan	Asia ex-Japan	Other
Net equities	98.5	51.3	17.6	14.4	14.3	0.9
Net current assets	1.5	0.0	0.0	0.0	0.0	1.5
Total (%)	**100.0**	**51.3**	**17.6**	**14.4**	**14.3**	**2.4**
Currency exposure						
Fund	100.0	49.1	21.2	17.1	7.8	4.8
Benchmark	100.0	73.2	17.5	6.1	1.0	2.1

Top 10 share holdings on 30 September 2023 (updated quarterly)

Company	% of portfolio
FLEETCOR Technologies	5.8
Sumitomo Mitsui Fin.	4.8
GXO Logistics	4.2
Global Payments	4.1
Interactive Brokers Group	3.5
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INPEX	2.5
Mitsubishi UFJ Financial Group	2.5
BAE Systems	2.4
KB Financial Group	2.4
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MSCI Index

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FTSE Russell Index

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